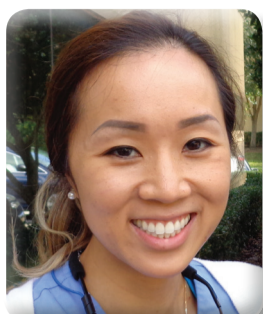


The Perspective

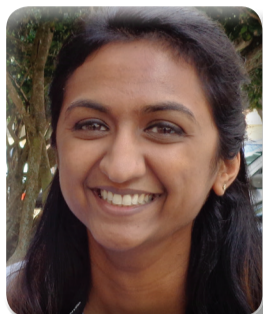
Look at our Dentists

FEATURED CASE: Dr. Steve Barrett Systems lead to predictable results which builds confidence

An emergency patient with a fractured front tooth shows up at your office, what do you do? Are you prepared to restore this? Are you hesitant because you are unsure of the outcome? What are your options? Let's look at a very common case done by Dr. Quyen Pham and Dr. Yesha Patel (2016 UF graduates) in the Altamonte Springs office. After reviewing all of the options with the patient, it was decided two e. max veneers would be done. A chair side composite mock up was done as a preview for the patient. At that time, it was decided that an enamelplasty on #7 and #10 would also be necessary. Using a Nikon D7200 camera, Dr. Pham took before photographs as well as photographs of the mock up to give the patient a preview of the desired result. Photographs were also taken for the dentin shade and final shade. These photos are the key to great documentation, lab communication and the overall success of the case. Conservative preparations were done and chair side composite temporary veneers were made. Two weeks later, Dr. Patel bonded the final veneers into place and the patient was thrilled with the results. 📷



Dr. Quyen Pham



Dr. Yesha Patel

Restorative Dentistry by Dr. Steven Barrett, Partner & Clinical Director, Dr. Quyen Pham and Dr. Yesha Patel.



INSURANCE PERSPECTIVE

by Mark Morgan, DMD, MBA, Greenberg Dental COO

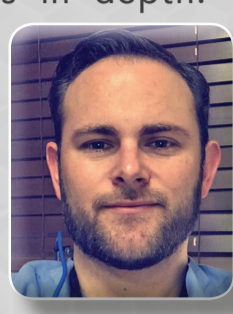
Top 7 reasons why dental claims are denied...

- 1. Incomplete or inaccurate claim information**
 - You should review with your patients at each recall or treatment appointment that their insurance and contact information is current and accurate.
- 2. Missing tooth clause**
 - You need to know this prior to doing any fixed or removable bridge.
- 3. Contractual clinical denials**
 - By contract some services such as purely cosmetic procedures may not be covered.
- 4. Contractual limitation denials**
 - Age of the patient, frequency of the procedure and waiting periods.
- 5. Unreadable documentation**
 - The doctor should pick the X-ray which supports the treatment that was done.
 - In many cases a narrative should be written as well explaining the condition.
 - A photograph can be used to document what is not visible on the X-ray.
- 6. Nonresponse from office**
 - Each month you can review your aging report at the office to ensure the claims are handled in a timely manner.
- 7. No explanation for replacement**
 - To replace a crown or a bridge there you need to document the reason for replacing the restoration.
 - To be a covered benefit the crown, bridge or removable bridge needs to have decay, open margins or be fractured.
 - You also need to know the contractual frequency time limit for replacement. 📷

FIRST YEAR AT GREENBERG DENTAL & ORTHODONTICS

by Dr. Keith Simon

My initial training started with four days of orientation. Orientation covered clinical, practice management and insurance topics in depth. However, the mentorship did not stop there. I was encouraged to shadow Dr. Barrett and any of the Greenberg Dental specialists working in my office (or surrounding offices). I even took advantage of having Dr. Barrett and the regional assistant trainer come to the Sarasota office to work with me on my first veneers case. This team approach helped me to understand what is needed to achieve a predictable and successful result. Even after completing a one year GPR, I found having the resources and mentorship available at Greenberg Dental to be a very valuable asset during my first year. 📷



Dr. Simon is a dentist in our North Sarasota office.

FROM THE LAB BENCH

by Nick Azzara

What the heck is 3-methacryloxypropyltrimethoxysilane?

Answer: adhesive primer or more commonly known as Silane. In dentistry, Silane is needed to couple inorganics (porcelain, zirconia, metals) to organic compounds (composites resins). With the increase of All Ceramic restorations being placed, adhesive protocols have evolved to help the clinician predictably manage bond strength, eliminate post-operative sensitizing and simplify the user experience. Still today, this subject can be overwhelming and confusing. There are many parts to the adhesive protocol that we cover in great detail during orientation and ongoing continuing education. Cleaning the restoration after try in and priming with Silane are certainly two important parts. Ivoclar has a primer called Monobond Plus. This universal product conditions any type of restoration (metal, zirconia, ceramic) prior to bonding. Here at Greenberg Dental, we use brand name technologies with solid supporting research to help simplify processes and make outcomes predictable for our clinicians. Something as simple as using a silane appropriately can make a big difference in attaining satisfying results and long term clinical success. 📷



Nick Azzara, DNS Consulting Inc. Lab and Clinical Consultant to Greenberg Dental

The Structure To Perform. The Team To Help. Let Us Help You Exceed Your Expectations.

We welcome your feedback or any questions!

DrBarrett@GreenbergDental.com