The Perspective

Part Two •••• By Dr. Steve Barrett ••••••



ast month I outlined three techniques for temporizing veneer cases. The casual reader might have interpreted that the three choices (direct composite, putty matrix

or BioTemps) would work in any case. The point of the article was to outline which technique worked best in various clinical situations. I encourage all of you to copy that article into a file for safe keeping. It is a crucial step to simplifying veneer treatment. As we close out 2018 and look with fresh eyes on how to build our practices in the New Year, we continue with our focus on veneers. I am often asked, "what cases should



I look for to start treatment planning veneers?" If we start with one of the most common esthetic problems concerning our patients it would make sense to incorporate that solution into our restorative repertoire. Ideal Veneer Case:

Unesthetic Spaces Between Teeth.

BioTemp Provisional case not completed yet Before treatment

During the initial diagnostic phase and patient dialog, here is a checklist of Ideal Veneer Case: Case

• How many teeth will need to be considered in the treatment to

the patient to a life time of restorative

Based on the patient's age, perhaps Orthodontic treatment is better course of treatment rather than committing

better option then preparing virgin teeth.

maintenance. Often in conjunction with limited orthodontic treatment we can limit the number of veneers necessary and set up the case to receive the most conservative preparations. With guidance from you, the general dentist, you can help the orthodontist position the teeth for minimal preparation and an ideal outcome. However, many patients do not want orthodontic treatment. My advice is to

Using pre-op pictures including lateral,

and effort.

and full smile views (as seen in case three),

you can help the patient decide how many

If you are not doing veneers at this point in

mentor to show you how to incorporate this

into your treatment planning. You will find that

these veneer cases will be some of the most

As we write down our goals for 2019, veneer

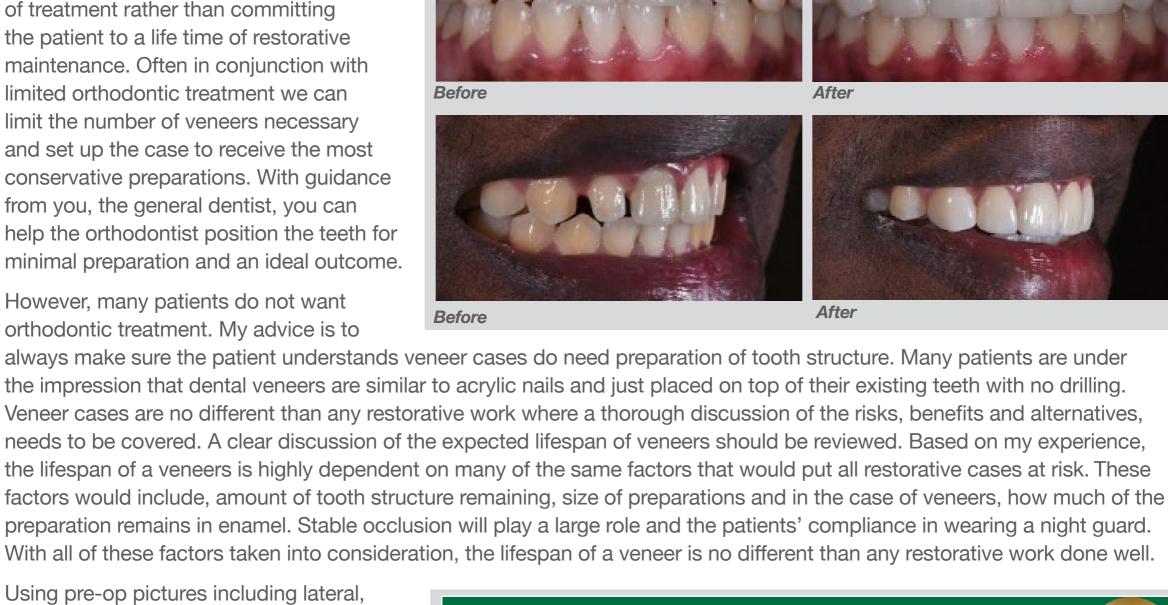
treatment to solve the common dilemma of

unaesthetic spaces between teeth might be

the perfect place to start.

rewarding cases for you and your patients.

your career, I strongly suggest you find a



Spaces best managed by orthodontic treatment prior to veneer placement.

For ideal results patient referred for Orthodontics consult.

teeth need to be restored. In addition, I would always do a chairside mock up on spacing cases. This will let the patient preview the case, and further ensure the patient will accept your vision of the esthetic arrangement. Remember, cost is always a factor and in all fairness to your patients, should be discussed as early as possible during the initial consultation. Many dentists have the belief that veneer preparations are a quick procedure. After doing hundreds of cases I can tell you, this is not true. Great care must be taken from the diagnostic steps through preparation, temporization, lab communication and bonding. This takes time

Referral To Ortho:

Referral To Ortho:

Fitting Treatment Plans Within The Patient's Budget Leads To **Great Results**



to have a whiter, brighter smile with more symmetry. Scott became more and more interested and confident that we could achieve a cosmetic result for him after viewing our previous work. As with most patients, one of the most important questions was cost of treatment. Right there and then, I provided Scott a proposal of treatment and estimate of cost. The treatment plan outlined, a bridge 2-4, crowns 5, 6 (#7 was missing and #6 was moved into that space), 8, 9, 10, and bridge 11-13. However, the estimate for the treatment did not fit into Scott's budget. Fortunately, we built a trustful relationship during our dialog and Scott shared how much he really wanted to get the treatment done. He asked if there was any way the costs could be lowered to fit within his budget and expressed again that he had been wanting to change his smile for the longest time. I decided it was best to schedule Scott to come in and consult with Dr. Barrett, as I wanted to make sure all of Scott's esthetic

correction of the gingival height was not a treatment objective

Scott left thrilled after the first appointment with great looking BioTemps 2-4 and 5-13.

Below are the appointments we outlined to maintain the bite of

Prepared bridge 2-4 and seated BioTemps. Once the occlusion

this full arch case and predictably achieve the desired results.

First Appointment:

Second Appointment:

Final impression bridge 2-4

Third Appointment:

Fourth Appointment:

expectations before moving forward.

expected prior to the holidays.

Before & After

Symposium In 2018

Lectures were held in a large format similar to a TED talk presentation.

the hands on Veneer CE program together with Dr. Anamaria Muresan (Glidewell Labs).

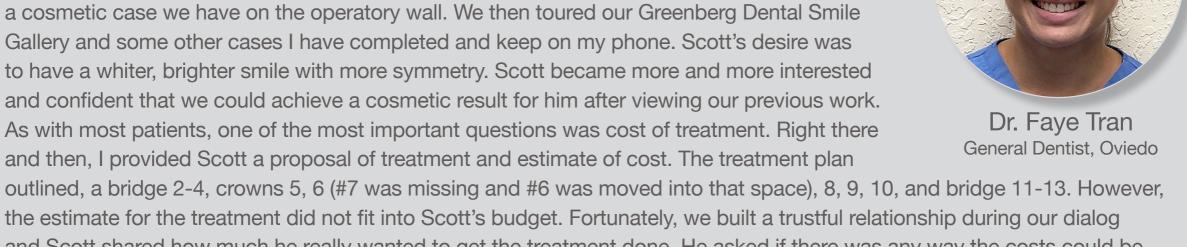
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dental laboratory their size has to offer.

Seated crowns 5, 6, 8, 9, 10, bridge 11-13.

I asked if he wanted to look into esthetic solutions for his teeth and pointed to the poster of



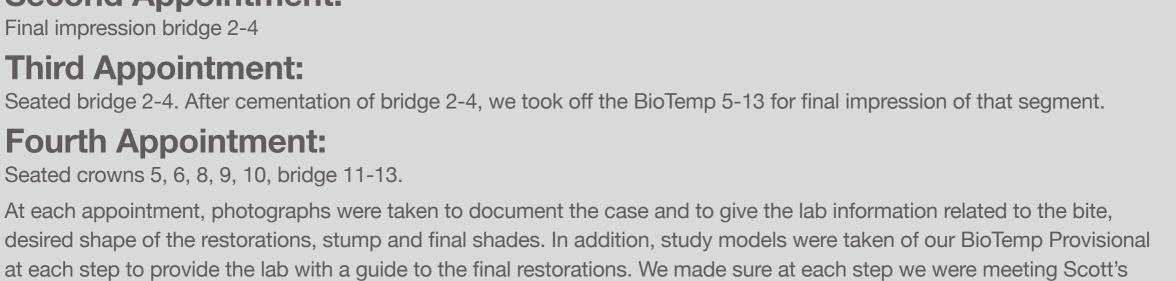
expectations could be meet within confines of his budget. Together with Dr. Barrett, we worked out the most predictable approach and case sequencing to this comprehensive situation, and most importantly set a fee that was acceptable to Scott. Scott was incredibly appreciative of us making his case affordable and approved starting the impressions that day for his BioTemps (Custom Provisionals). **Treatment Objectives:** A whiter and healthier looking smile More symmetry to the smile Lateralizing #6 Correcting the length of the upper left bridge To have esthetic margins with all restoration To protect the final restorations • The gingival heights of the teeth were not visible and therefore

was duplicated in this segment, the temporary was polished and cemented with IRM. We then prepped crowns 5, 6, 8, 9, 10,

and bridge 11-13. BioTemps 5-13 were then seated with IRM to the occlusion that was stabilized by the BioTemp bridge 2-4.

This case preceded without any challenges until the day of the seat appointment. That morning the entire block lost power

due to a blown transformer. Knowing Scott had been looking forward to this day and wanted to have his case completed



A side-by-side video showing the patient speak pretreatment verse

dentistry makes on a patient's ability to smile and become expressive

post treatment is valuable to experience the full impact cosmetic

to their fullest extent. Click this link to play video. (No audio).

before the holidays, we had to find a solution. One of the advantages of being part of the Greenberg Dental Group was that I could easily have Scott meet me at another Greenberg Dental Office in the area. We decided to meet over at our office in Altamonte Springs to seat the final case. Scott was very thankful and happy for the effort we put forth to deliver the case as The outcome of the case was predictable and achieved all of the treatment objectives that were discussed during the consultation with Scott, myself and Dr. Barrett. Most importantly, we were able to exceed Scott's expectations.

Before & After

Before & After

Dr. Barrett Leads The Way At The Glidewell

By Dr. Michael Freeman (General Dentist, St. Augustine) •••••

fter reading about Dr. Barrett's lecture at the inaugural Glidewell Symposium in Dallas 2017 in our Perspective, I decided

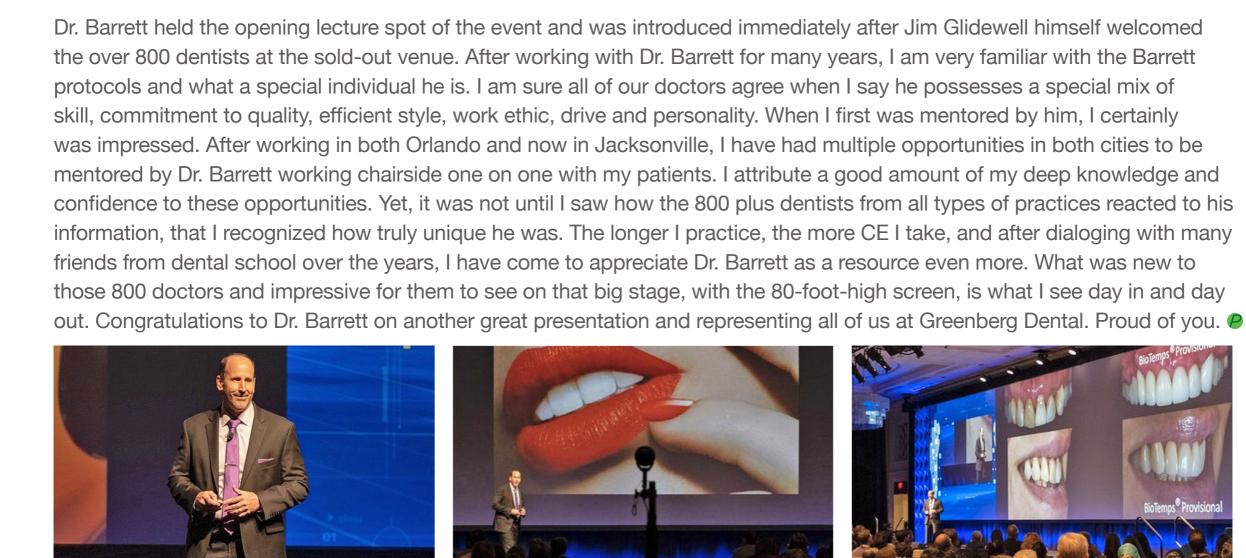
That if he was invited to speak again, I would make every attempt to attend. I am glad I did. The 2nd Annual Glidewell

Symposium was held October 19-20 at the Gaylord National Resort & Convention Center in National Harbor Maryland, near

Washington, D.C. An impressive array of speakers covered all aspects of clinical dentistry in a high impact TED talk format.

During the breaks, the Glidewell team did a world class job of displaying the vast array of products and technology that only a

Before & After





Update from Advanced Dental Materials By Monica Stepniowski, Director of Operations

DM routinely provides technical training on equipment, office solutions and materials for the technical support team. This

On December 14th, ADM hosted a training specifically on dental chairs and the cabinet units that house handpieces, air water

syringes and suction. In attendance at the Lake Mary facility were the ADM Dental Service Technicians, Regional Trainers

and IT Support Staff. Cross-training our regional trainers adds a great dynamic to our service coordination. The chairside

Technical Training for ADM Service

ADM. Lake Marv Fl.

Technicians, Regional Trainers and IT

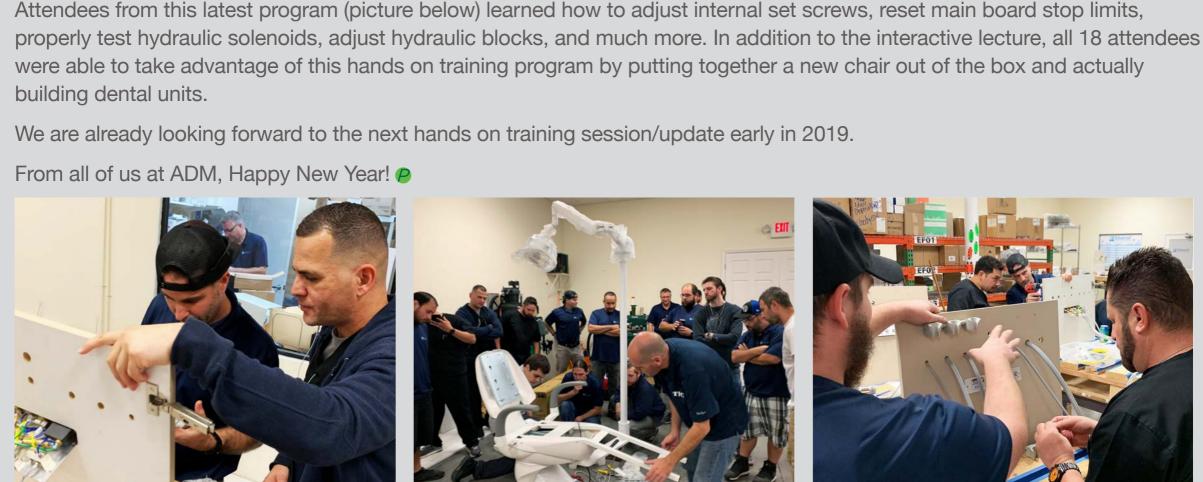
Support Staff on dental chair and cabinet assembly and service December 14, 2018 at

knowledge from the Regional Trainers helps our Service Technicians to triage any issues on site and relay the nature of the

issue accurately the first time. In most instances, issues are resolve within minutes over a FaceTime call without the need for a

is part of an ongoing commitment to deliver fast, efficient, and professional service to the dental offices.

Dr. Steven Barrett, onstage for the opening presentation at the 2018 Glidewell Symposium, National Harbor, MD. Over 800 dentist were in attendance.



service visit.

here is little doubt that delivering highly cosmetic restorations is emotionally rewarding for the patient as well as the doctor and staff. Cosmetic restorations now account for more than half of the restorations delivered monthly. In 2018, more dentists at GDA have invested in the Barrett recommended dental camera set up than ever before. The Greenberg Dental

If a picture is worth a thousand words, do we lose a thousand words of communication if a picture is not taken or not taken well?

Luis Ramos, (DA Trainer GDA, CF) and in back, Elliot Perez (DA Trainer GDA, CF) participating in

hands on workshop

to GDA) was in attendance along with Dr. Michael Freeman (left, General Dentist, St. Augustine) to support Dr. Barrett and participate in the Glidewell Symposium.

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Actual patient photography by Dr. Barrett.

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camera purchase program through Lester Dine enables dentists to own their own high quality, point and shoot SLR camera at an enormous discount. Take the next step in taking photographs that are worth a thousand word by following this link to the photography guide on the Greenberg Dental resource site. This tool was shared specifically with Dr. Barrett by Laura Kelly, VP Customer Experience with DSG Harmony Laboratories. Laura is not only a current American Academy of Cosmetic Dentistry Member but a Past President of the

Jerry Davilla, (Dental Assistant Trainer

Clinical Tip

By Dr. Steve Barrett

Greenberg Dental, Central Florida) learning

technical information about dental cabinets.

AACD as well. Make the commitment today to take cosmetic dentistry to the next level. All starts with taking good pictures, and taking them more often. To Read More Issues of The Perspective



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All inquiries are confidential and go directly to Dr. Andrew Greenberg **Limited Opportunities Available**

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achieve ideal proportions? Age of the patient? Cost of the treatment? Patient's budget for treatment? **Before After** Patient expectation for treatment duration? What are the patient's expectations of how long the veneers will last? My Thoughts: Post Ortho Case: Where spacing is the main concern, my Spaces were strategically positioned, leaving spaces determined by Dr. first default would always be Orthodontic Barrett so as to allow for minimal preparation and ideal veneer placement. treatment. Repositioning the teeth is a far

• Other factors: Color, shape of teeth, and arch form are not necessarily ideal but are acceptable. Teeth are not fractured or chipped and there are no periodontal concerns. In other words, the teeth look acceptable, they are in good health, but patient is mainly unhappy with the spaces. items to consider: How large are the spaces? Ideal veneer case; tooth alignment in good arch form with acceptable gingival heights. Minimal spacing and discolored mis-shaped lateral What teeth are visible when the can be managed with Veneers. patient smiles (exaggerated smile)?

Certainly, there are many factors to take in to consideration as each case is unique. But, for the purpose of this article I will just be highlighting one of the common situations you may encounter and what factors I use to determine my course of treatment: Patients' chief complaint is spaces between teeth

Teeth are in acceptable arch form with good gingival contours. Spacing and symmetry can be managed by veneers with conservative preparations.

Case #1

Case #3

Case

